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1. Introduction

The ferroalloy industry has a huge electric energy dependency. In Brazil, till 1950, those who wanted to produce ferroalloy had to provide their own energy supply. Nowadays, despite having enough energy available, the high prices and constant increasing of its tariff, causes some productions to become unviable (Garcia, 2007). The energy availability, quality and price directly impact the competitiveness of the sector. Electric energy represents

Solar photovoltaic energy applied to ferroalloy industry

Abstract

The Brazilian ferroalloy industry faces a highly competitive scenario in the foreign market. Among the key factors to determine the price of its products, electric energy stands out as one of the main inputs. So, the possibility of energy being unavailable or having high prices causes a direct impact in the ferroalloy chain. On the other hand, the renewable energy market, especially the solar photovoltaic (SPV) energy shows extensive growth due to technological advances and recent regulation. Connecting both contexts, this study investigates a way to apply the great moment of the SPV energy sector to the ferroalloys industry. Firstly, the ferroalloy sector data was searched in order to develop a model of ferroalloy production by using the average data of production and electric energy consumption, called model-ferroalloy. So an SPV power plant was estimated to supply its electric energy demand. It was considered in four different scenarios according to current law and its economic viability verified. From these studies, the viability of implementing solar photovoltaic energy to ferroalloys industry was determined. The levelized cost of energy (LCOE) comparative shows that SPV energy has a lower price than conventional sources, no matter if it is in the free or regulated energy market. Furthermore, the necessary investment, according to the results found, has good attractiveness in the financial market point of view.

Keywords: solar photovoltaic energy, ferroalloy industry, viability.

35% of the production costs, in average, but it can increase up to 40% (Kruger, 2009). Great energy consumers in Brazil, as ferroalloys, can choose between two energy contraction environments. It could be by local concessionary with regulated tariffs or by a free market of energy with bilateral negotiation. (Abradee, 2018)

In manganese ferroalloy production around the world, for example, the most used way is the electric reduction furnace (Faria *et al.*, 2014). Souza (2016) shows that manganese ore is a strategic mineral to Brazil due to its widespread use in ferroalloys production. It has great prominence in Brazil, owing to the large existing reserves and concentrated production.

In Brazil, the main source of energy is hydro, representing up to 60%. However, renewable sources are increasing their representativeness. This fact can be observed in Table 1. (Tolmasquim, 2016).

Table 1 - Brazilian electric generation power capacity.

	2011	2012	2013	2014	2015	Deviation % (2015/2014)	Part. % (2015)
TOTAL	117,136	120,974	126,743	133,913	140,271	4.5%	100.0
Hydroelectric Plant	78,347	79,956	81,132	84,095	86,002	2.2%	61.3%
Thermoelectric Plant	31,243	32,778	36.528	37,827	39,393	4.0%	28.1%
Small Hydropower	3,896	4,101	4,620	4,790	4,840	1.0%	3.5%
Central Hydrogeneration	216	236	266	308	395	22.0%	0.3%
Nuclear Power Plant	2,007	2,007	1,990	1,990	1,990	0.0%	1.4%
Wind Power Plant	1,426	1,894	2,202	4,888	7,630	35.9%	5.4%
Solar PV Power Plant	1	2	5	15	21	28.6%	0.0%

Tolmasquim, 2016

The reasons for this rate of growth are related to the dropping costs of solar and wind energy in opposition to fossil fuels. This change becomes strongest by the social and environmental engagement policies (Akella et al., 2009), In comparison to the energy matrix, Solar Photovoltaic (SPV) is a shiny source. The regulation of distributed generation by Normative Resolution (REN) 482/2012 and REN 687/2015 was one of the most important aspects to increase this energy source. This model allows that the surplus generated energy can be injected at the grid and accumulated as energy credit to be used till 60 months. That means the possibility to supply the

whole day consumption with a source that will generate only during daylight. This is also the way to compensate the seasonality of SPV during the whole year. (Nakabayashi, 2014)

However, the greatest part of this increase is due to residential systems, about 80%. The commercial usage represents 15% and industrial just 2% (Castro, 2017). There is no belief by the great energy consumers, as ferroalloys, that SPV could be profitable. The application is similar, even if it is a small residential SPV system or a huge SPV power plant. Both are composed mainly of solar panels, which convert solar irradiation into electric energy, a frequency

inverter to change the direct to alternated current, cable and other devices. In some cases, accumulative systems could be used for off-grid connections, but it is too expensive yet. In the on-grid model, the energy distribution net does the rule of batteries by cumulating kWh credits in months when the SPV energy generation exceeds consumption and compensating the consumption when there is no or not enough sun to supply whole energy demand. So, this article aims to evaluate the investment, payback and energy cost in comparison to conventional sources. It could open a door to dissemination of SPV energy to the great consumers, especially the ferroalloy industry.

2. Methodology

The first step was to research the actual status of the ferroalloy industry related to the production and energy consumption per produced ton. Then, a Standard- Ferroalloy (SFA) was defined by using the average value of produced alloy and energy consumption. This standard was created just to obtain a model

representative enough to the entire sector, despite of the natural differences between each ferroalloy.

Calculated was the solar power plant needed to supply the SFA energy consumption. This calculation was made based on the photovoltaic production map in terms of kWh/kWp, by the Brazilian Solar Energy Atlas as shown in Figure 1 (Pereira *et al.*, 2017). This publication considered the average performance rate of 80% for certified equipment correctly projected and with good installation. The conversion constant chosen was 1,690 kWh/kWp, the third quartile of the scale.

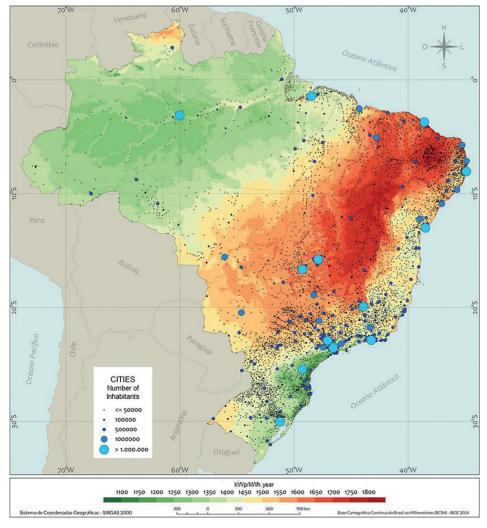


Figure 1
SPV energy generation
map - kWh/kWp.year (Pereira *et al.*, 2017).

The investment required to build this solar photovoltaic power plant was found by market research. A questionnaire was sent to some sellers of SPV materials such as photovoltaic panels and inverter and engineering companies. Furthermore, four possible scenarios were simulated to evaluate this idea, which are:

- *a.* Limited to 5.0MW in the regulated market because this is the legal limit of the distributed generation by REN 687/2015;
- b. Supplying 100% of consumption by building as many 5.0MW-solar-power-plants as necessary to deliver the average energy consumed and keep at the distributed generation model from REN 687;

c. As energy auto-producer for free market of energy. In this way, there is no credit of energy delivered to the net and further compensation, but all the solar energy generated during day must be consumed. So, just 20% of the energy need was considered:

d. Same as above, but considering that it is possible to accumulate credit for use when the day is not sunny, as REN 687.

As comparative value of electric energy price possibly paid by ferroalloy industry, it was used the cost from energy company of the state of Minas Gerais (CEMIG) at R\$ 0,2518/kWh (Aneel, 2017). At the free market of energy, as the price and conditions are negotiated freely

by the purchaser and the energy seller in each contract, it was used the price of energy informed for a real ferroalloy company that is R\$ 0,21618/kWh.

Finally, to evaluate the financial availability of this enterprise it was used the concept of the Levelized Cost of Energy - LCOE (IRENA, 2012). This tool is frequently used to compare sources of energy by figuring out the total cost of building, operation and maintenance versus the total of electric energy produced (kWh) in the lifetime, resulting a value in terms of R\$/kWh. Also was done the investment analysis by using the figures of internal rate of return (IRR), net present value (NPV) and payback (Rossarola, 2016; Nakabayashi, 2014).

3. Results

The characterization of the average ferroalloy production, here

called standard-ferroalloy, is shown at table 2 below:

	Item	Value	Unity	Source
А	National Ferroalloy Production (2014)	1,281,331.72	t/year	MME, 2015
В	Specific Energy Consumption of Ferroalloys	7,821.00	kWh/t	Leite, 2010
С	Number of ferroalloys production plants	30.00	units	Kruger, 2009
D	Electric energy consumption recorded	16,642,530,000.00	kWh/year	MME, 2015
Е	Electric energy consumption calculated	10,021,295,399.50	kWh/year	(A x B)
F	Consumption of Electric energy estimated	444,397,089.99	kWh/year	(Average(D;E)/C)
G	Solar photovoltaic energy generation factor	1,690.00	kWh/kWp	Pereira et al., 2017
Н	Installed power plant of SPV energy	262,956.86	kWp	(F / G)
I	Number of SPV Panels	796,839	Panels	(H/0.330W)

Table 2 Energy demand by standard-ferroalloy.

According to the market research of costs and calculus of each proposed

scenario, the required investment for this project is shown at table 3.

Installed Power (MWp)	Equipment costs (R\$)	Services costs (R\$)	Final Cost [+20% for safety] (R\$)
5	R\$ 12,631,215.18	R\$ 5,100,000.00	R\$ 21,277,458.22
52.59	R\$ 113,683,565.21	R\$ 53,643,199.03	R\$ 200,792,117.09
262.96	R\$ 511,962,074.65	R\$ 268,215,995.14	R\$ 936,213,683.75

Table 3 Material and services costs.

As availability study result it was found the following values for LCOE, IRR, NPV and payback, at table 4 and 5.

Situation	LCOE 20 years (R\$/kWh)
Conventional Energy (regulated market)	0.86
Free market of energy	0.40
Solar Photovoltaic Energy	0.255

SCENARIO	IRR	NPV (R\$)	PAYBACK (years)
а	11.05%	R\$ 46,602,122.23	9.00
ь	13.56%	R\$ 2,717,318,155.79	8.00
С	9.45%	R\$ 366,123,553.83	10.00
d	10.75%	R\$ 1,971,636,140.21	9.00

Table 5
Study of financial availability results.

4. Discussion

The characterization of a standard unit of ferroalloy production and energy consumption had the goal to show a profile representative of all of the sector. By using this representative model, the simulation of SPV energy use provides results which could be an import baseline to investment analysis in ferroalloy industry.

The prices of materials and services, including engineering, projecting and building, were defined by the market research sent to SPV companies. So, a real situation can reveal a different condition. In addition to the data found in the market research, a security margin of 20% was added to cover any unlisted costs and deviation from conformity.

This addition may be unnecessary if all conditions were favorable, making the financial results even better.

From the financial point of view, the LCOE calculation showed a very positive result to SPV energy in parallel with the conventional source of energy. The cost in R\$/kWh of SPV energy was almost 30% lower than the free market of energy and up to 60% lower than the regulated energy market. So, in long term analysis, it is a good investment. The whole amount of SPV energy consumed will cost less than others sources.

The economic indicators of investment showed values of IRR above 10%, which indicate that there is viability. Only the scenario c presented inferior

then 10% (9.45%). Situation a and b has shown a better result than c and d caused by the higher prices of regulated energy in comparison to the free market of energy. It is also possible to figure out the gain of scale in prices of products, comparing a with b and c with d. It clearly influences the economic result.

The economic figures as IRR, NPV and payback that were found will not be labeled as good, moderate or bad, because it is a particular judgment of each investor and entrepreneur. The rule of the authors was to find those data and give the firsts steps to the evaluation of the possibility to apply SPV energy in a great energy consumer class as ferroalloy.

5. Conclusion

According to the original purpose, this article showed the situation and general results for the implementation of clean and renewable energy to the ferroalloy industry. It is concluded that in terms of price of energy (LCOE), it is better to self-generate by SPV energy than to keep on with the regulated market and also better than the free market of energy.

Both situations provide benefits to the energy consumers, with lower LCOE and viable investment. Reducing an input that represents up to 40% of the production cost, it is possible to reduce the final selling price, increasing the competitiveness of its products worldwide. Consequently, more income for the industrial sector means more invest-

ments in production, demanding more employment and social development.

Other benefits are achievable and possibly accounted for financially, such as carbon credit, sustainability certification, cultural and social impact to all people and environment involved, which were not discussed here. Those can be the themes for future articles.

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